

ATTACHMENT K - REFERENCE QUESTIONNAIRE  
ST. LUCIE PUBLIC SCHOOLS  
ITB 25-10  
CABLING LABOR AND MATERIALS

FOR: Beselcom, Inc.  
(Name of Vendor Requesting Reference)

This form is being submitted to your Company for completion as a business reference for the company listed above.

This form is to be returned to the School Board of St. Lucie County, Purchasing Department, via email at kimberly.albritton@stlucieschools.org no later than 3:00 p.m., February 11, 2025, and must not be returned to the company requesting the reference.

For questions or concerns regarding this form, please contact the School Board of St. Lucie County, Purchasing Department, by telephone: (772) 429-3980, or by email at kimberly.albritton@stlucieschools.org. When contacting us, please be sure to include the solicitation number and title listed at the top of this page.

Company Providing Reference School District of Indian River County  
Contact Name and Title/Position Benjamin Pearson / Network Support Engineer  
Contact Telephone Number 772-564-3164  
Contact Email Address benjamin.pearson@indianriverschools.org

Questions:

1. In what capacity have you worked with this company in the past? If the Company was under a similar contract, please acknowledge and explain briefly whether or not the contract was successful.

Comments:

*I work with them on fiber repairs, replacements, and testing. I have also utilized Beselcom on a on-going basis for cameras, network cabling installs.*

2. How would you rate this Company's knowledge and expertise?

3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments:

*Dedicated team for fiber & low voltage*

3. How would you rate the Company's flexibility relative to changes in the scope and timelines?

3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments:

*Always responsive to our needs.*

4. What is your level of satisfaction with hard-copy materials, e.g. quotation, written scopes of work, reports, logs, etc. produced by the Company?

3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments:

*Quotes have necessary details which guarantee work is done to our specs.*

5. How would you rate the dynamics/interaction between the Company and your staff?  
3 (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Comments:

*Interactions are positive with all installers I have contact.*

6. Who were the Company's principle representatives involved in providing your service and how would you rate them individually? Would you comment on the skills, knowledge, behaviors or other factors on which you based the rating? (3= Excellent; 2= Satisfactory; 1= Unsatisfactory; 0= Unacceptable)

Name: Bruce Green (Fiber) Rating: 3

Name: Carl Knobloch (Low Volt) Rating: 3

Name: Bill Heemskerk (Sales) Rating: 3

Name: Matt Aiello (Management) Rating: 3

Comments:

*Always professional.*

7. With which aspect(s) of this Company's services are you most satisfied?

Comments:

*Sales, low voltage, fiber, management*

8. With which aspect(s) of this Company's services are you least satisfied?

Comments:

*None*

9. Would you recommend this Company's services to your organization again?

Comments:

*Yes*